



...it's all about choice

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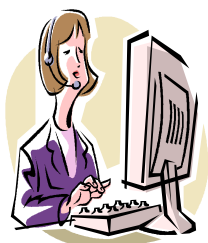
News

2006 – Quarter 1

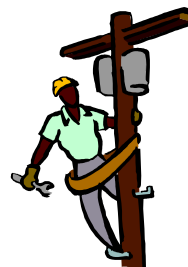
May we first start by wishing you a very happy and prosperous New Year. With 2005 firmly behind us now, it seems appropriate to catch up on events from 2005 and discuss what's in the pipe line for the year ahead.

JET Communications became a limited company in October 2005 after a successful purchase from Jersey Electricity Company Limited by Mr J. De Freitas, Mr P. Bredonchel and Mr K. Dunn. So 2005 has become our first full year as a limited company, we have found it to be both challenging and exciting but most of all it provided JET Communications with the freedom to grow the business and introduce new and exciting technologies.

During 2005, JET Communications opened an online shopping experience (www.jetcommunications.com) to offer the Channel Islands and beyond a cost effective but feature rich service. By purchasing online you will automatically receive a 10% discount. We shall then deliver, install and provide tuition for the product ordered, a truly unique service to the market and one which has become highly popular to existing and new customers alike.



Due to our growth in 2005 we have added an additional member to the JET team. No doubt at some point you will have spoken to Tanya Kelly, who joined the team in August 2005 as Company Administrator. In addition to this we are seeking an additional trainee engineer to join our team and be based in Guernsey.





As we know the telecommunications industry is a constantly changing market with new technologies being developed to facilitate the way business is conducted. JET Communications are the Channel Islands representatives for all Ericsson, AVaya, SpliceCom and Samsung voice solutions. Having paired up with global leaders such as these, we have been at the forefront of technology, best placed to not only offer advice but implement solutions such as VoIP, IP, Home Working and Remote Working.

2006 brings an exciting and prosperous start to the entire JET team which sees our services being taken overseas and as far as Hong Kong. An existing client that already benefits from a VoIP solution from SpliceCom integrating their Jersey, Guernsey and Isle of Man offices, making these truly transparent as far as a single operator/office for all locations has now expanded into Hong Kong. With this expansion JET Communications are installing a forth SpliceCom site to continue this transparency the business have become accustomed to via IP and continue to deliver free voice calls between all sites.



This only further expands our global reach. JET Communications already deliver services into the Caribbean, Cayman and USA for existing Channel Islands based businesses. In 2004 JET Communications signed a partnership agreement with a world account holder who look after such accounts as Coca Cola globally, this has provided our business with global engineering support.



SpliceCom Maximiser have once again been awarded by “Comms Channel Awards” as the “Most Innovative Product” for the 2nd consecutive year running. SpliceCom have matured their product into a dominating alternative solution in the UK market as the pie chart shows....



Taking 16% of the UK market share in quarter 2, 2005 has seen SpliceCom become a highly successful competitor and a major alternative to the Mitel and Cisco products of this world. We, at JET Communications, are very excited at the future growth of this solution and would strongly envisage any future decision surrounding IP technology to strongly take advantage of our demonstration facility prior to making any decisions. 2006 also sees SpliceCom introduce SIP Trunking to the product with a product BETA test date of March, so if you are looking for this solution, look no further.



June sees the long awaited kick off of the 2006 Germany World Cup challenge and once again AVAyA are delivering the voice backbone for the entire tournament, a service delivered during the 2002 Korean World Cup tournament. This shall become one of the largest IP based infrastructures delivering voice over the existing data backbone with the well renowned 99.999% reliability from AVAyA.

One point of interest has been our baby-listening devices which are truly a flexible alternative and available to anybody wishing to monitor bedrooms or alike. No telephone system is necessary as they shall call any programmable number be it an internal extension, an external land line or a cellular number.



JET Communications are happy to report that once again we have been highly successful in the Hospitality Industry, delivering new solutions to six local hotels plus add-on solutions to many by the way of Call Logging/Billing Software. Our market share in the Hospitality Industry has grown considerably over the years with the versatility of the Ericsson Hospitality Solution.



Video/Audio Conferencing - 2005 saw a rise in Video/Audio Conferencing and this looks to be continuing into 2006. JET Communications have delivered Polycom solutions not only into the Channel Islands but as far a field as USA and Cayman Islands. As well as the Polycom units we are able to deliver LCD/Plasma screens at highly competitive rates, because JET Communications go direct to the manufacturers this removes the middle man hence the highly competitive rates. Should you be unsure whether Video/Audio conferencing is for you then please call us as we shall install these units on demonstration providing your business with the ability to judge first hand whether or not these truly are suitable, so why not give us a call today and take advantage of this service.





Project Management

JET Communications would once again like to highlight to **all** our Consultancy/Project Management service. Should you require any additional works carried out, be it telephony/IT related or otherwise, JET Communications shall offer all necessary advice/solutions. Having partnered with specialists in the IT, Electrical and Mechanical Industries, we are able to offer you any necessary works whenever required, so don't hesitate to contact us, we are here to assist.

Forthcoming Events



JET Communications are pleased to advise that Ericsson Enterprise shall be visiting the Islands in due course. The purpose of the visit is to announce updates on the BusinessPhone platform. In addition to this we are extremely excited to announce that we shall be taking on board an additional all new product from Ericsson known as the "Ericsson MD Evolution" platform. The MD Evolution solution shall prove to be highly competitive and feature rich, delivering the all important requirements of IP telephony, SIP Trunking and Computer Telephony Integration (CTI) direct out of the box. At this stage no further information can be given, however, look out for the MD Evolution on our website and the forthcoming invitation to our presentation.

JET Communications shall also be delivering in-house demonstrations of IP/VoIP telephony on the SpliceCom Maximiser solution. This shall offer anyone looking at IP telephony with the opportunity to fully understand this technology first hand by allowing you to drive the SpliceCom Maximiser yourselves in a IP/VoIP networked solution between Jersey and Guernsey. Listen out for the quality, look at the versatility but most importantly take advantage of this offer to fully understand the deployment of IP.

Should your company wish to advertise in our quarterly news then please contact Tanya Kelly on 01534 634705 or email tkelly@jetcommunications.com with your request.



Please note that our news goes out to all existing clients in Jersey, Guernsey and Isle of Man, both residential and commercial, exceeding 300 clients. Advertising shall be limited, so should you wish to take advantage of this service please make Tanya aware at your earliest convenience to avoid any disappointment.



We would like to ask you for any suggestions for improvements that you would like to see. If you have any, please make your views heard. We are looking for your input in the following areas...

- Engineering staff
- Administration staff
- Time of service (08.30 to 17.00)
- Response to your query
- Keeping you updated
- Newsletter
- Website – Online shop



So all in all, 2004/2005 has been a very busy year and 2006 looks to be even busier for the entire JET team. May we take the opportunity to thank you for your continued support, we all look forward to being of service to you during 2006 and beyond.

www.jetcommunications.com